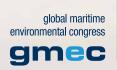
## SMM Green Shipping Guide 2018





Now in its 9th year, this editorial-led publication looks at the global shipping industry's quest for greater sustainability, fuel issues, digitalisation and funding new shipboard technologies

# A print and digital issue sent to over 70,000+ contacts

Shipping continues to work towards cutting harmful emissions as the 0.5% global sulphur cap on emissions by ships 2020 deadline comes into sharper focus.

The SMM Green Shipping Guide 2018 will report on latest initiatives across the entire spectrum of the shipping industry as it squares up to meet the challenges of today and of tomorrow.

### **Unbeatable Distribution**

70,000+ exclusive distribution (print & digital)

- ... to all SMM 2018 key contacts, VIPs and exhibitor companies
- ... delegates at gmec 2018
- ... As a download on Seatrade Maritime News with over 150,000 average page views per month
- ... to SMM's and Seatrade's extensive C-Suite database worldwide
- ... freely available to all visitors on the smm-hamburg.com and seatrade-maritime.com websites

### Topics to be covered will include:

### Big picture

- ... IMO sulphur cap, fuel challenges in the short term, long term, compliance options
- ... LNG as a marine fuel
- ... Remote control and autonomy

#### Regulatory backdrop

- ... Proliferation of ECAs
- ... MRV in Europe
- ... Scrubbers
- ... Ballast water

#### Classification

- ... A new era of digital monitoring, digital twins
- ... New classification models based on real-time condition
- ... Classification societies and competition with independent enterprises in the open market

### Ship efficiency

- ... Maintenance management
- ... OEMs, digital platforms and performance monitoring
- ... Voyage optimisation
- ... Waste heat recovery

## Engine technology

- ... Who's doing what?
- ... Specific examples of fuel flexibility

## Funding shipping's sustainability transition

- ... The role of banks
- ... Charterers and who pays for fuel
- ... Scope to split efficiency gains between ship operator and end user
- ... Blockchain technology



# 🥵 Green Route

The SMM Green Route highlights participating SMM exhibitors as innovative providers of environmentally friendly propulsion technologies, solutions for emissions reduction or other systems to tackle marine pollution and air emissions.

Any advertiser in the SMM Green Shipping Guide 2018, who is also an exhibitor at SMM, receives the opportunity to register for the Green Route free of charge. All Green Route participants will be listed also in the SMM Green Shipping Guide 2018 showing company name and stand number.

Learn more about the Green Route at www.smm-hamburg.com.

For editorial matters please contact: Mary Bond Tel: +44 1206 201578 Email: mary.bond@ ubm.com For advertising details please contact: lan Vernau Tel: +44 1206 201564 Email: ian.vernau@ ubm.com or your local Seatrade representative office

Published by





#### **ADVERTISING RATES**

FULL COLOUR Double page spread Full page Half page Quarter page	US\$9,130 US\$5,480 US\$3,840 US\$2,920	
COVER POSITION Inside front Inside back Outside back	US\$6,030 US\$5,850 US\$6,395	

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Preferred: PDF PDF/X-1a: 2001, pass4press PDF or equivalent press ready PDF. [Allow 3mm bleed where appropriate.]

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- Vector EPS
   Embed or outline all type matter, flatten files (ie. no transparency), CMYK.
- Mac Applications
   QuarkXpress version 9
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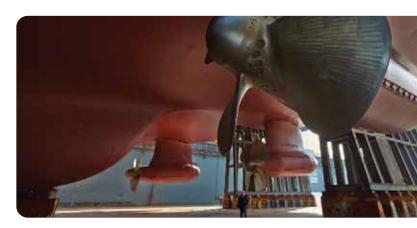
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Seatrade House,
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Essex, CO1 1RB
United Kingdom
+44 1206 545121
viv.marsh@ubm.com

#### **MECHANICAL DATA**

SIZE (MM)	Height	X	Width
Double page spread (trimmed*	297	Х	420
Full page (trimmed*)	297	Х	210
Full page (non bleed)	254	Х	178
Half page horizontal	124	Х	178
Half page vertical	254	Х	86
Quarter page horizontal	62	X	178
Quarter page vertical	124	Χ	86

\* Please add minimum of 3mm bleed on all trimmed edges.

All critical matter should be at least 7mm from trimmed edge



For more information please contact:

Advertising Ian Vernau email: ian.vernau@ubm.com Editorial
Mary Bond
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## ADVERTISEMENT BOOKING FORM

Copy deadline: 26 July 2018

Publication date: 1 August 2018

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Email	
Signature	Date

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#### **ADVERTISING RATES**

FULL COLOUR Double page spread Full page Half page Guarter page	£5,975 £3,580 £2,510 £1,915	
COVER POSITION Inside front Inside back Outside back	£3,940 £3,820 £4,180	

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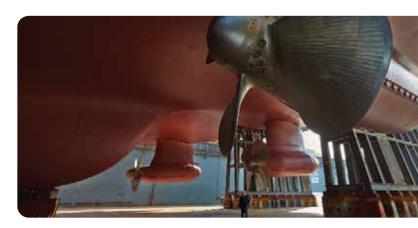
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United Kingdom
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viv.marsh@ubm.com

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#### **ADVERTISING RATES**

FULL COLOUR  Double page spread  Full page  Half page  Quarter page	€7,300 €4,380 €3,020 €2,340	
COVER POSITION Inside front Inside back Outside back	€4,815 €4,720 €5,115	

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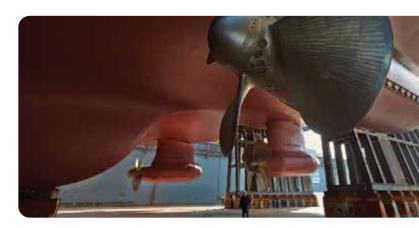
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